



Open Source Systems Study

September 7 - September 26, 2005

Objectives	Examine how senior business and IT executives view today's issues surrounding open source systems
Targets	12,000 CIO Insight and Baseline Subscribers
Procedures	Online survey authored and housed by Equation Research. Wave 1 e-mail forwarded Wednesday 9/7; survey cut-off Tuesday 9/26.
Incentives	Five cash prizes totalling \$1,000 and a summary of the study's key findings.
Security	Single-use, alpha-numeric PINS encoded in e-mail survey link
Response Rate	445 responses were recorded (4%)

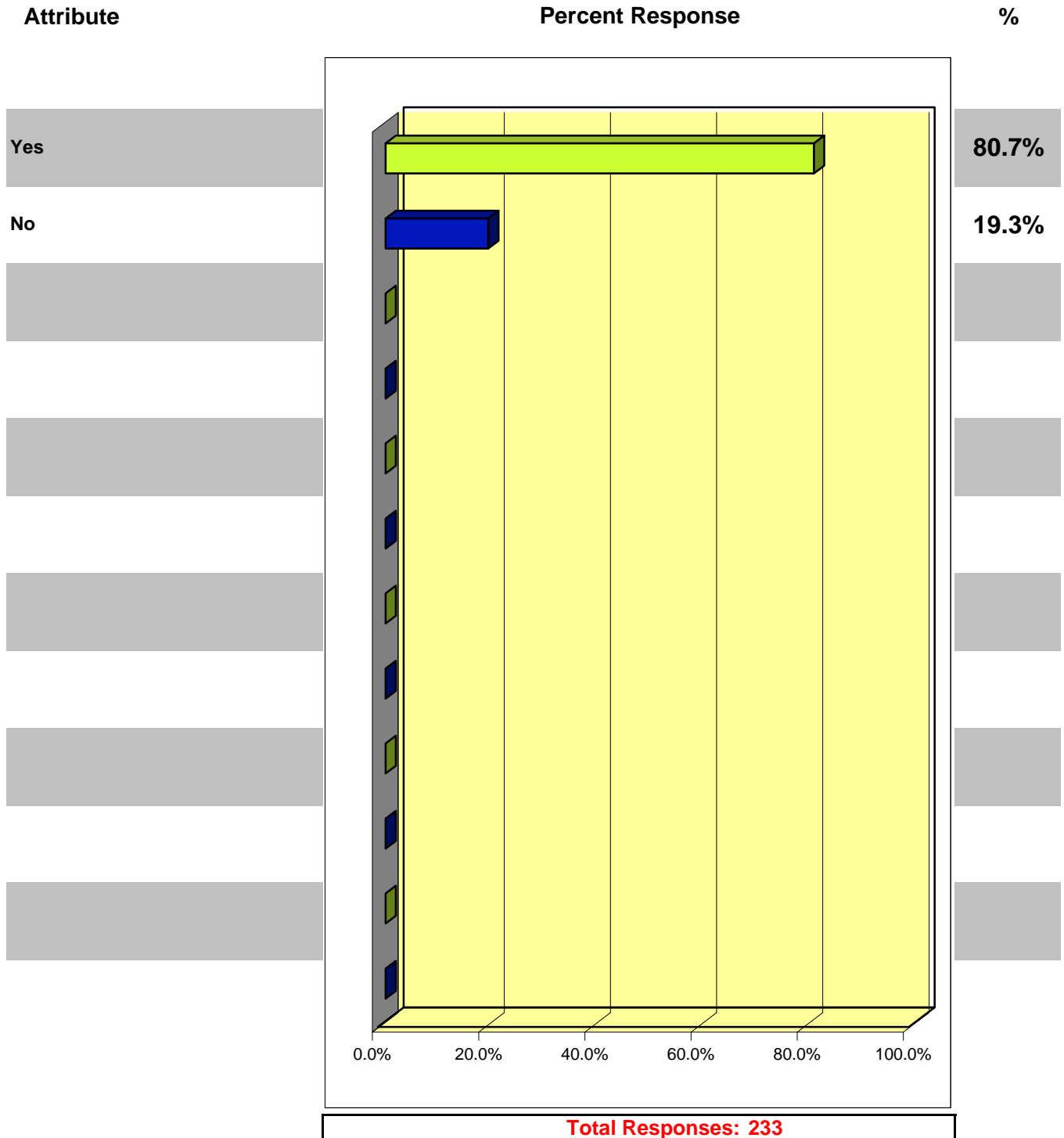
If you have trouble accessing this report, please contact:

Elizabeth Kwiat

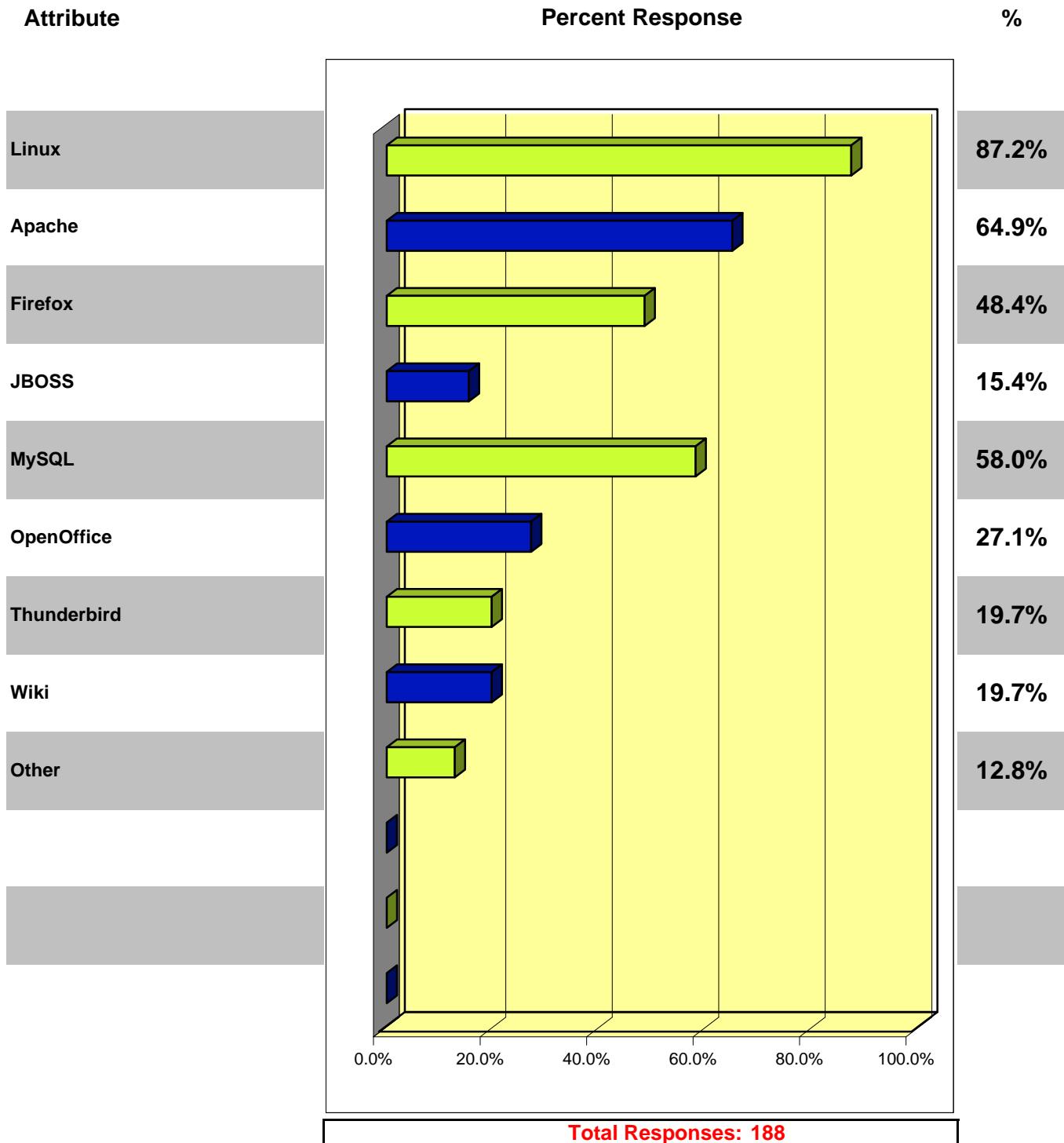
(914) 773-1354

e-mail: ekwiat@equationresearch.com

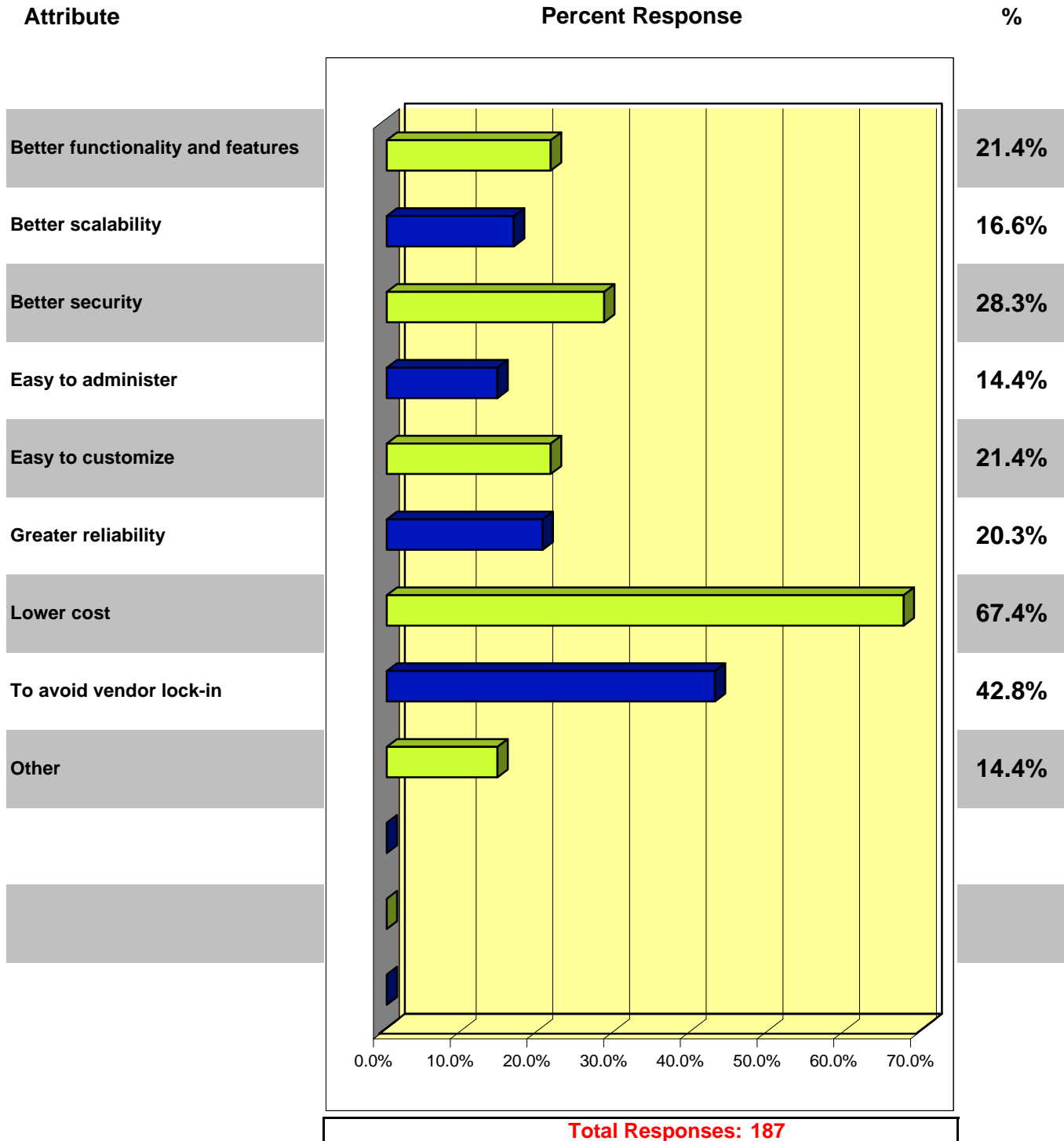
Has your company deployed or considered deploying Linux or any other open source systems, software or tools such as Apache, Firefox, MySQL, or others?



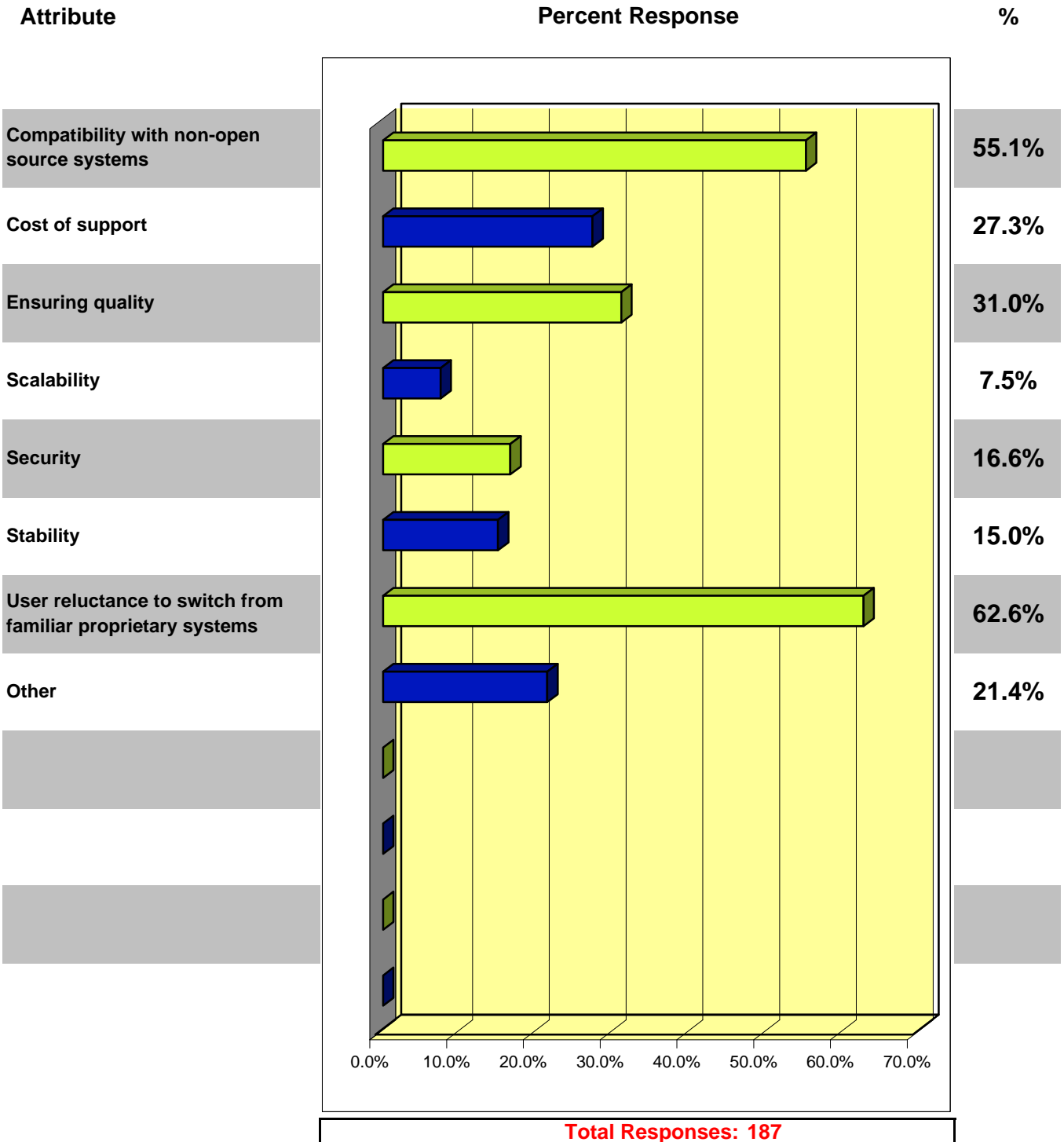
Which of the following open source systems or software does your company use? (Please select ALL that apply.)



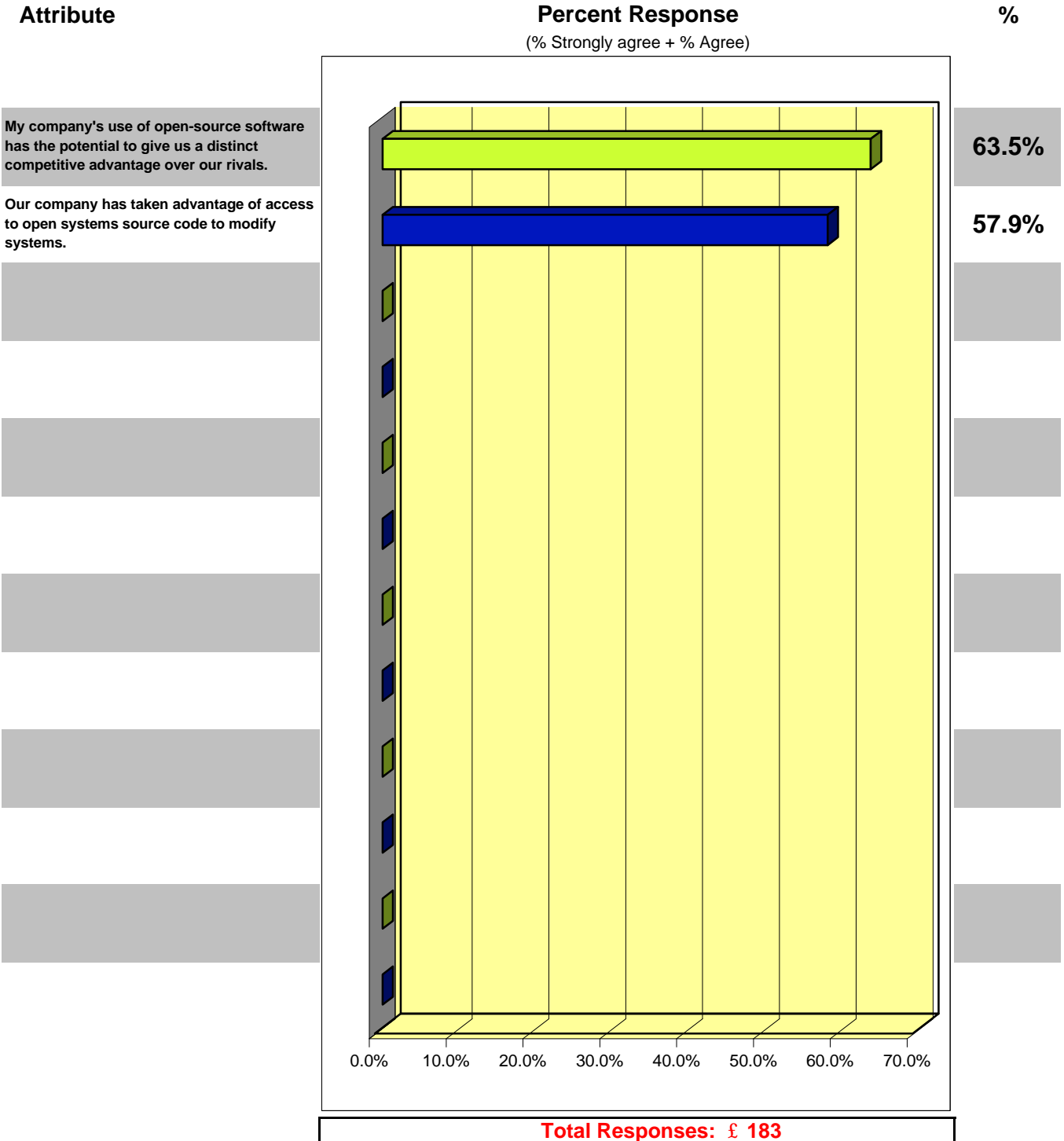
What are the top three reasons your company uses open source systems, including Linux, rather than proprietary software? (Please select up to THREE.)



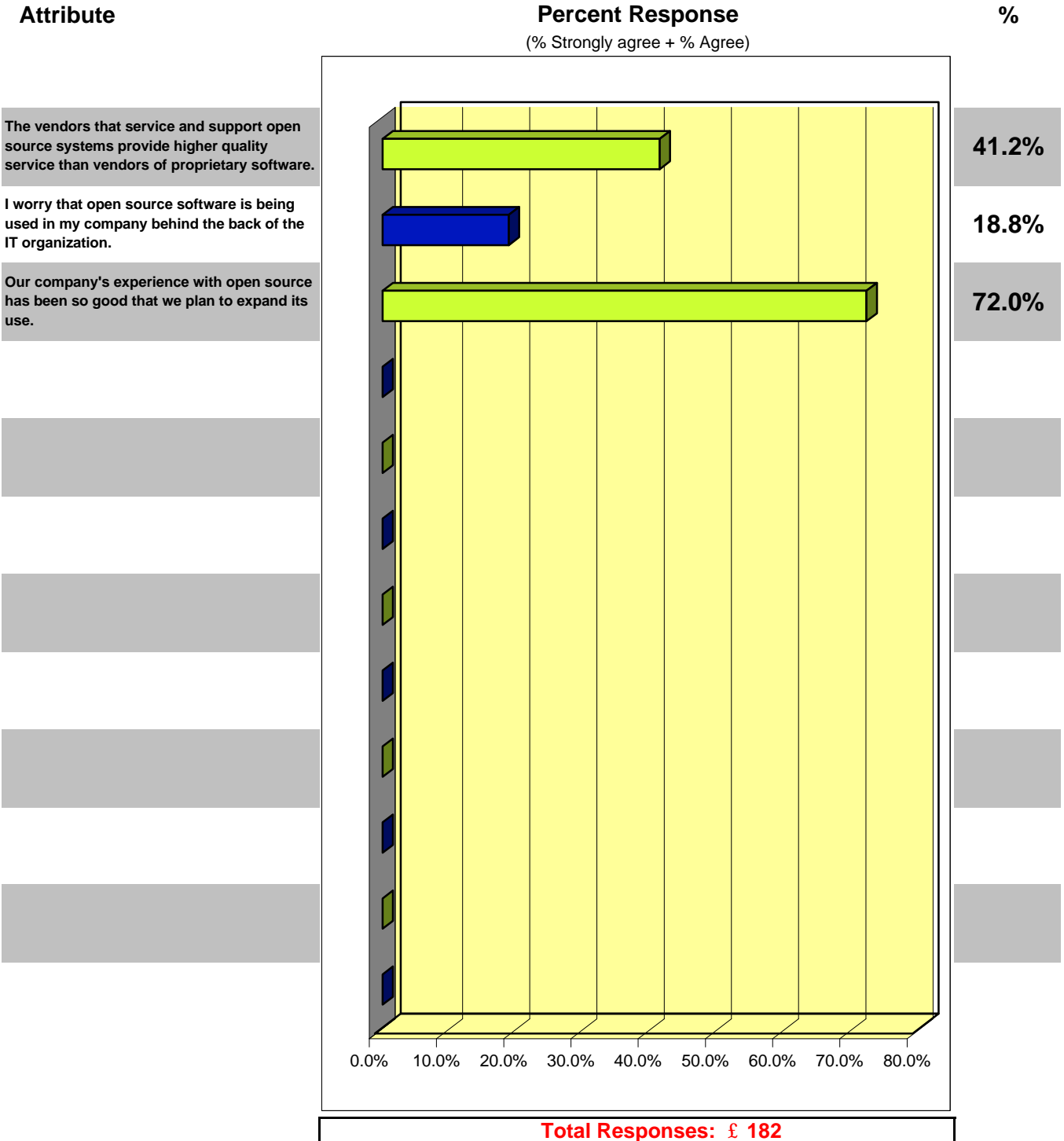
What are the three most significant problems your company has faced in implementing open source systems, including Linux? (Please select up to THREE.)



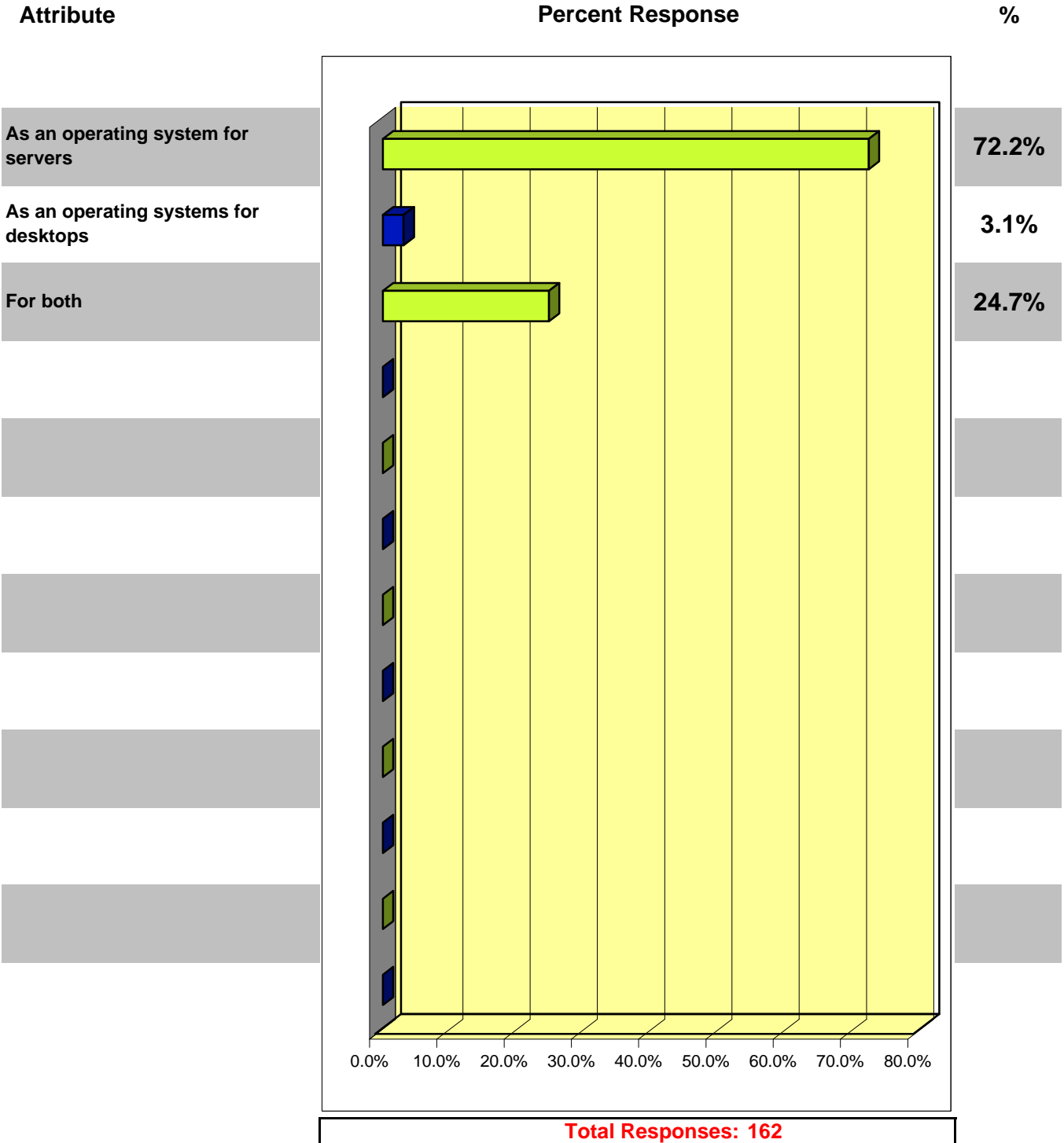
Please indicate the extent to which you agree with the following statements:



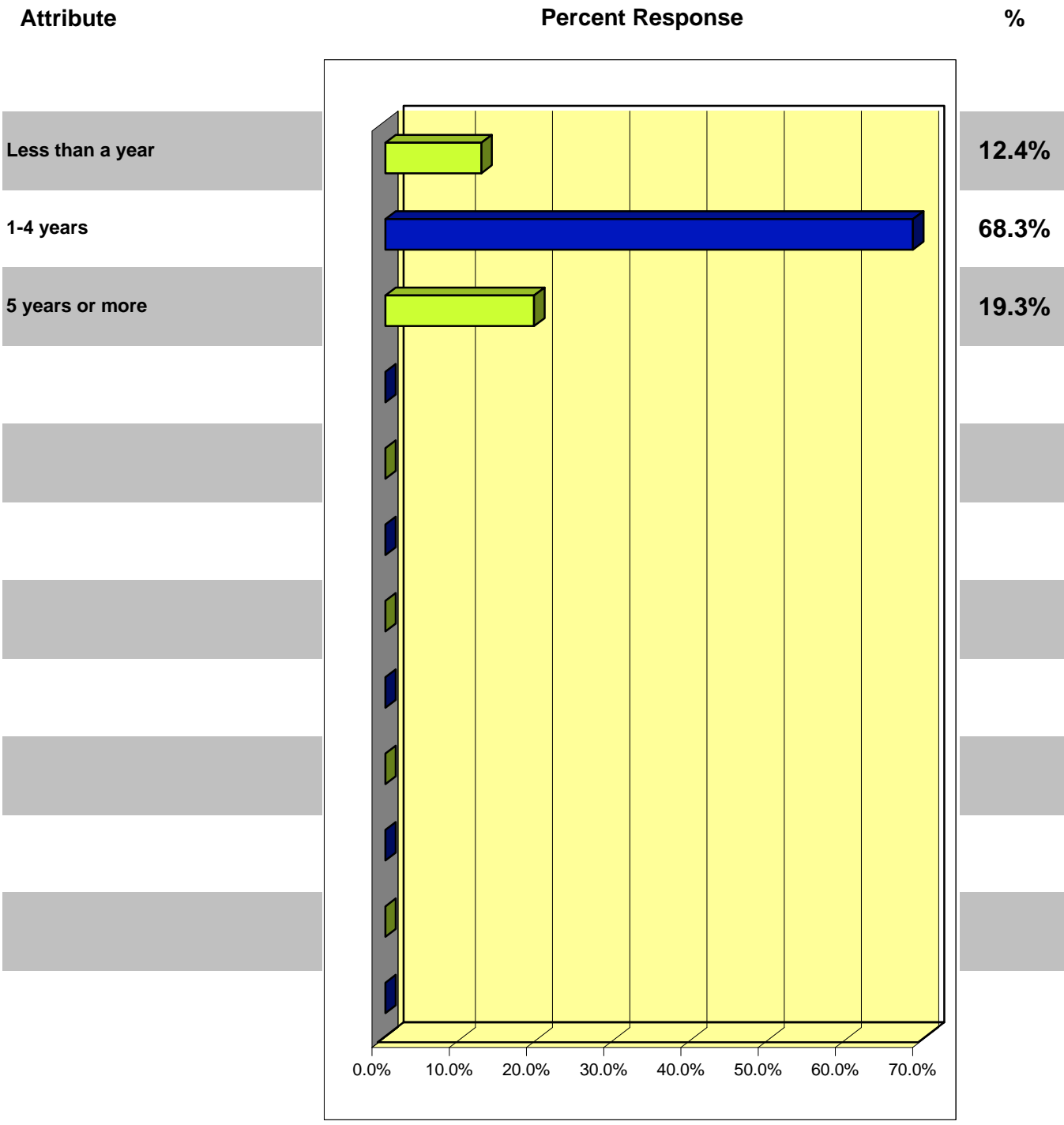
Please indicate the extent to which you agree with the following statements:



How does your company use Linux?

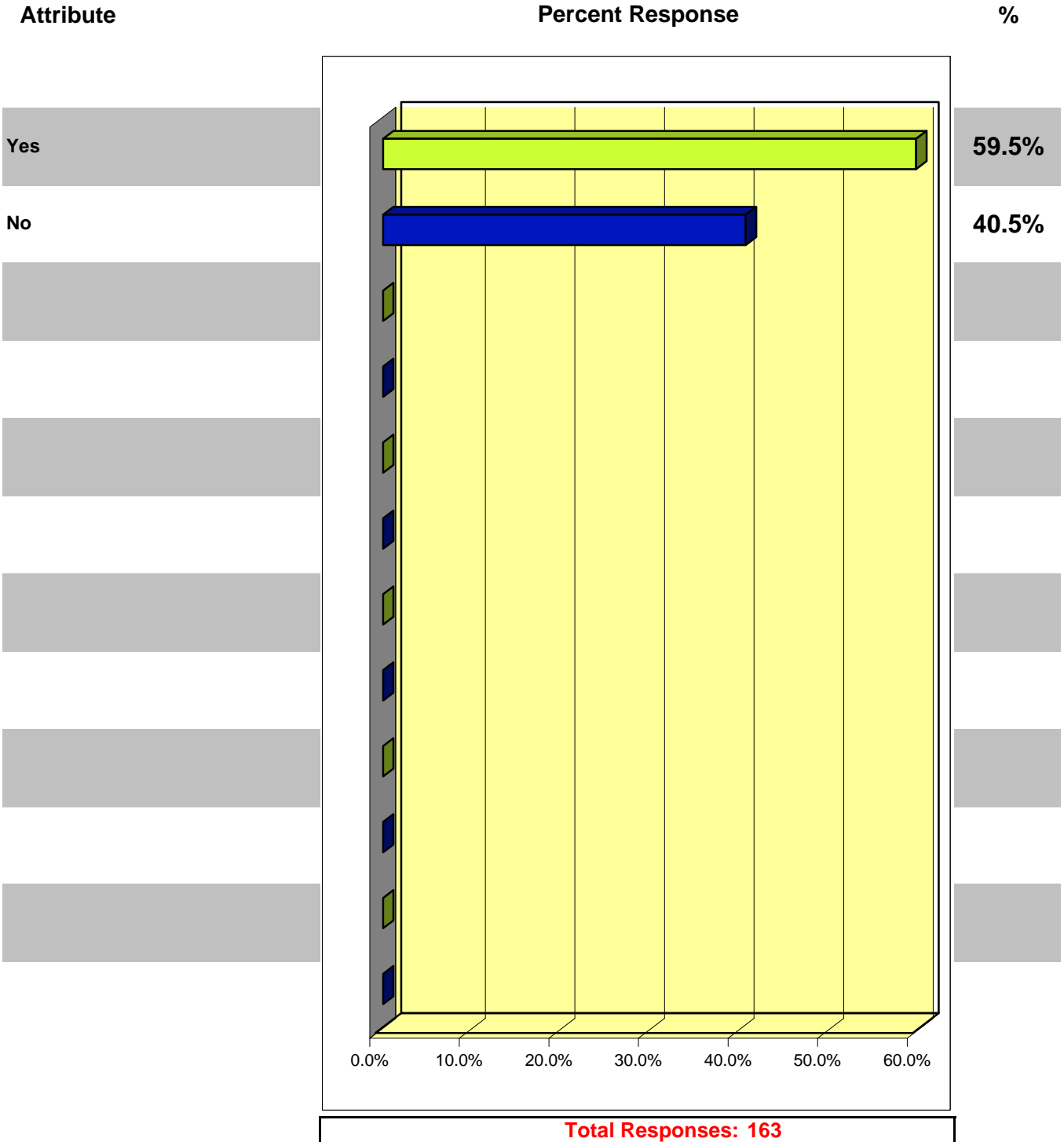


How many years has your company used Linux?

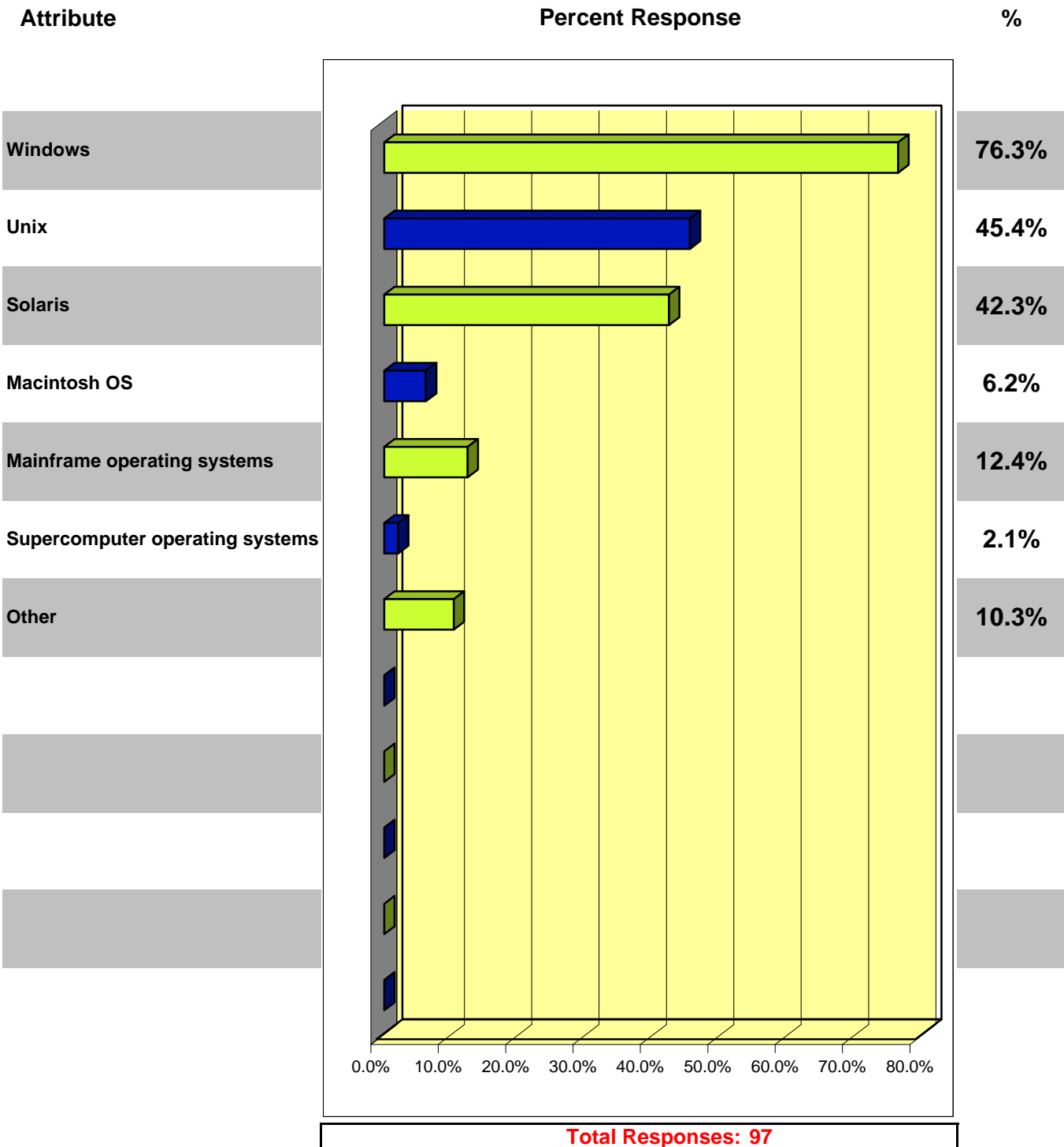


Total Responses: 161

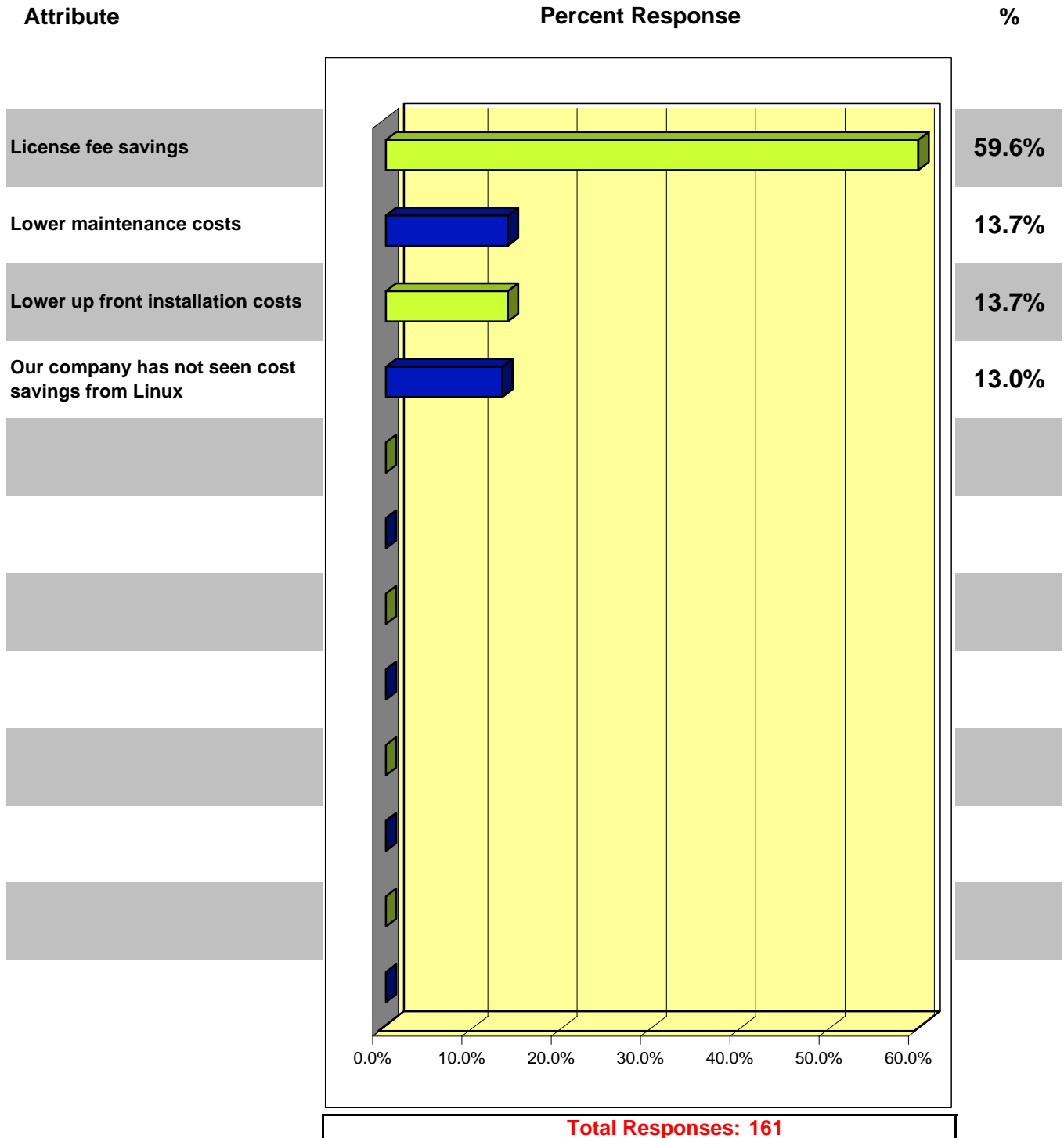
Has your company replaced, or plan to replace in the next two years, legacy systems with Linux systems?



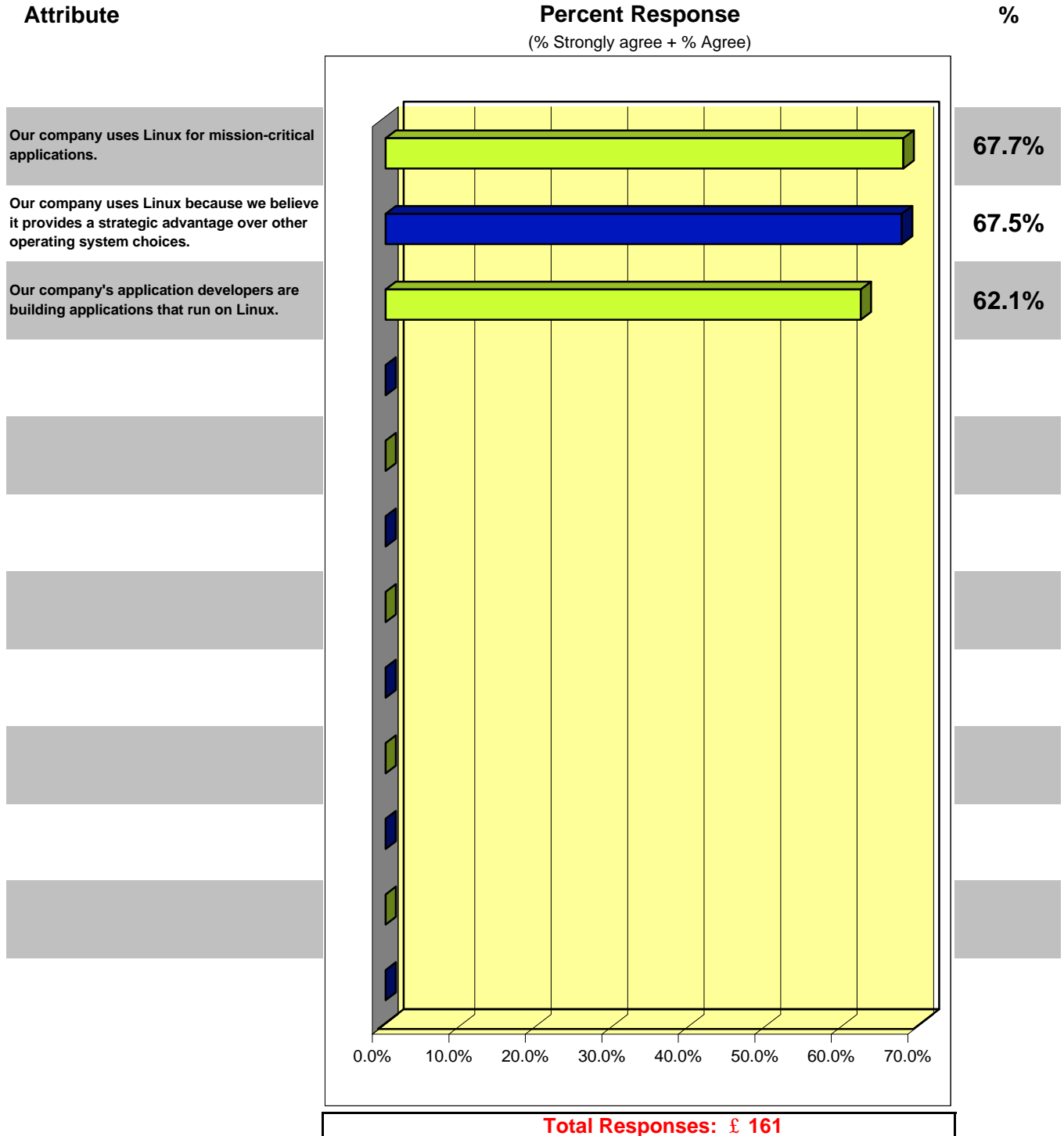
Which operating systems have been replaced by Linux, or will be in the next two years?
 (Please select ALL that apply.)



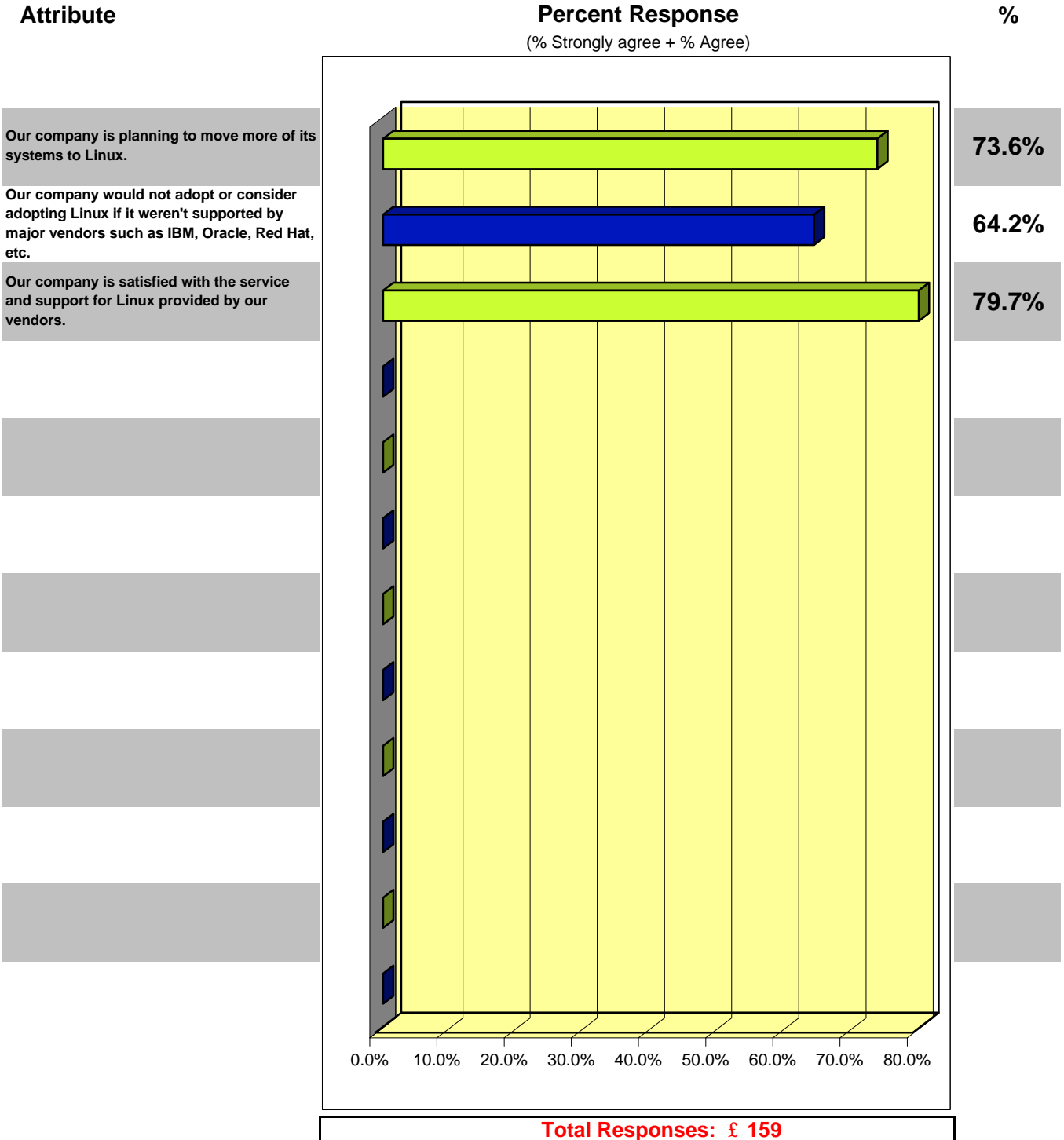
Where have the primary cost savings come from Linux?



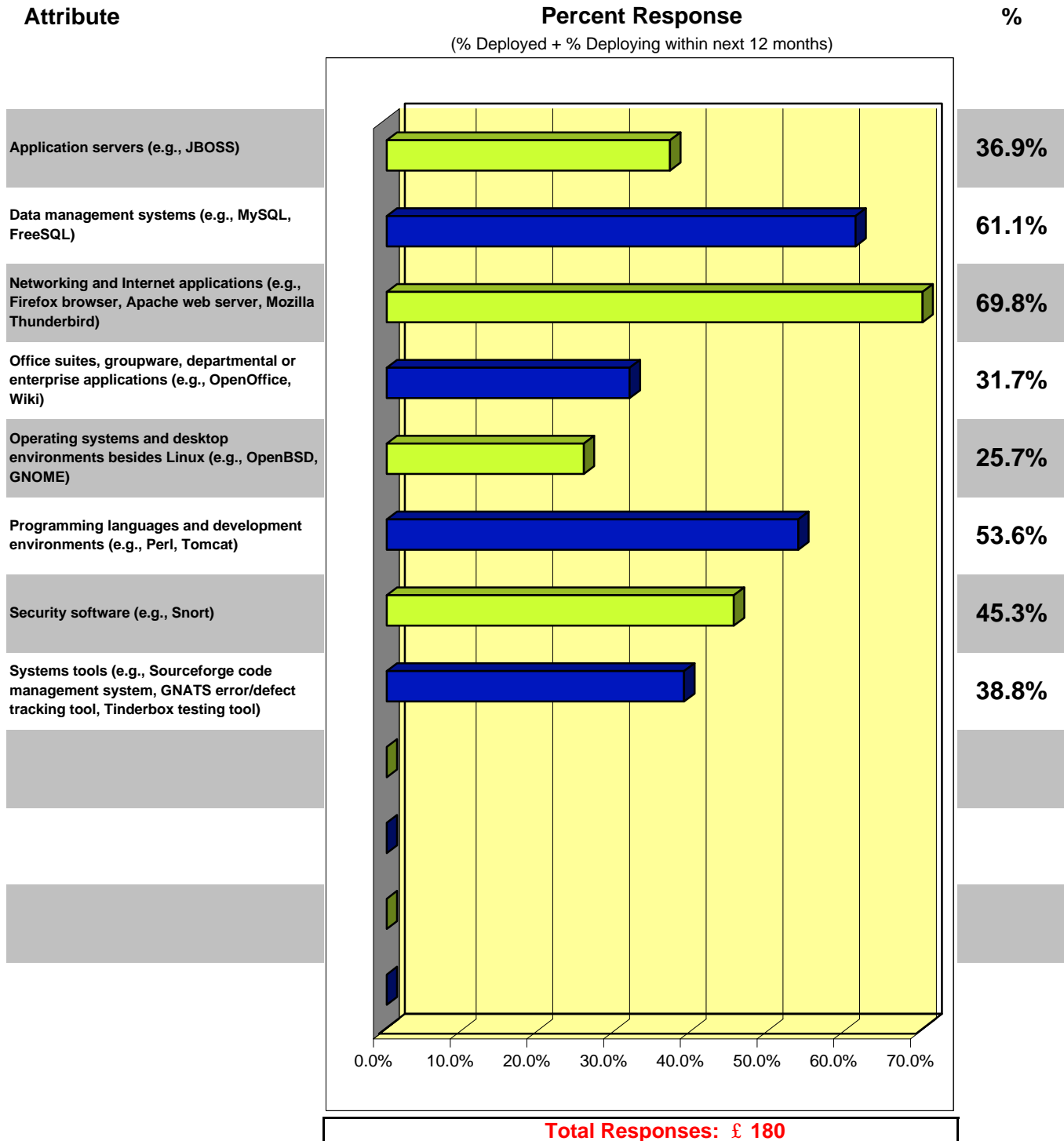
Please indicate the extent to which you agree with the following statements:



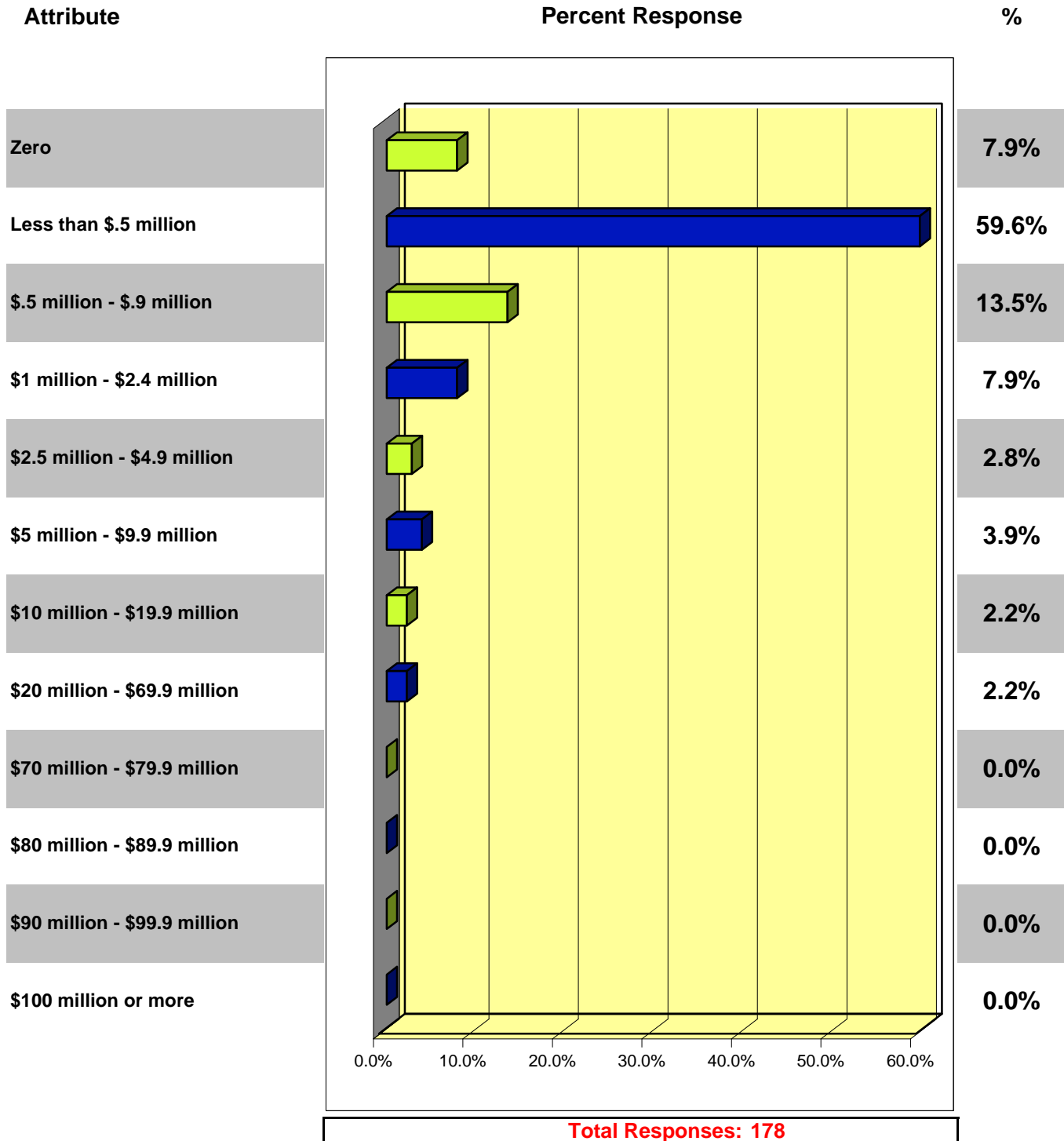
Please indicate the extent to which you agree with the following statements:



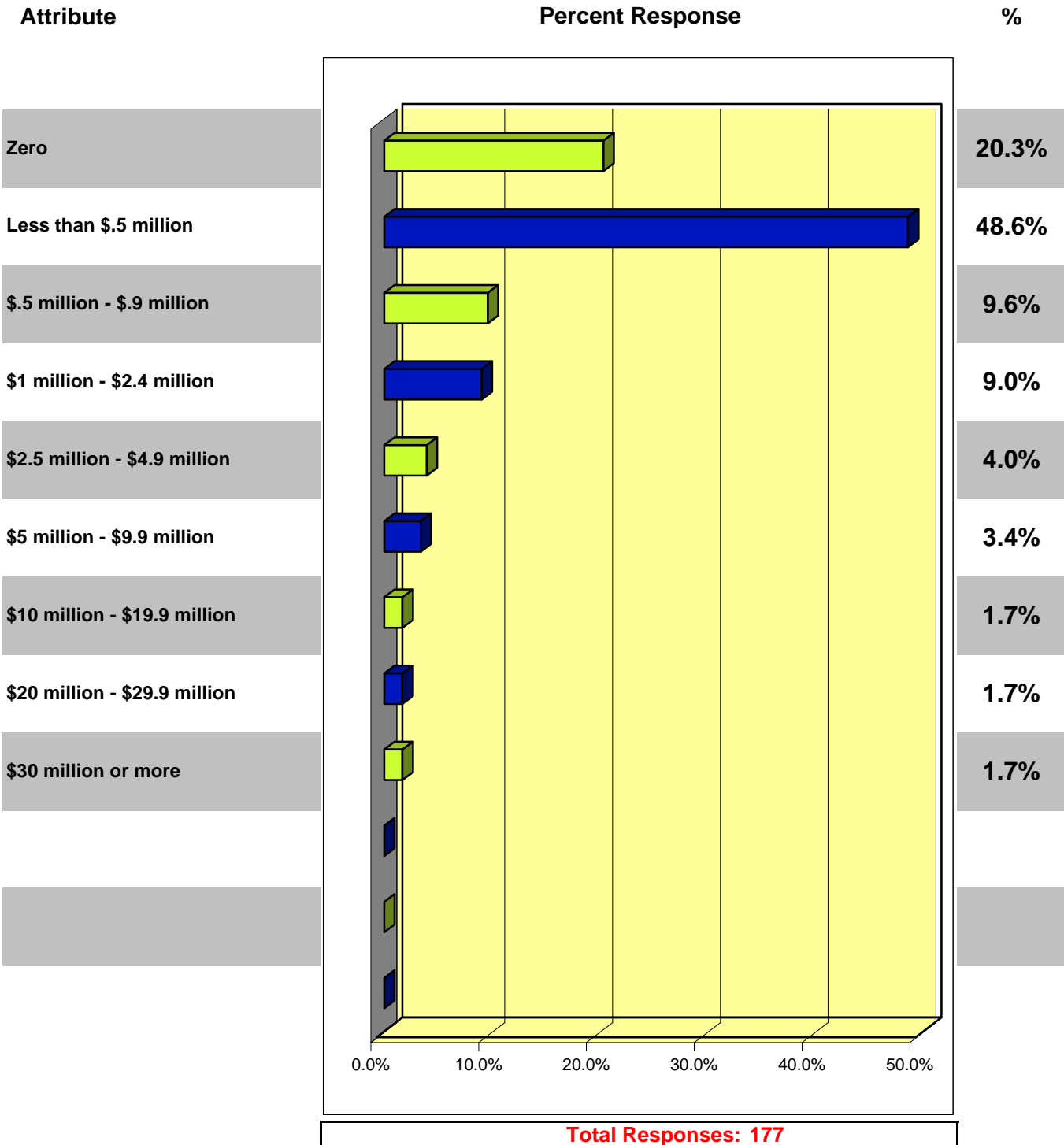
Please indicate where your company stands with regard to these other kinds of open source systems, software and tools besides Linux:



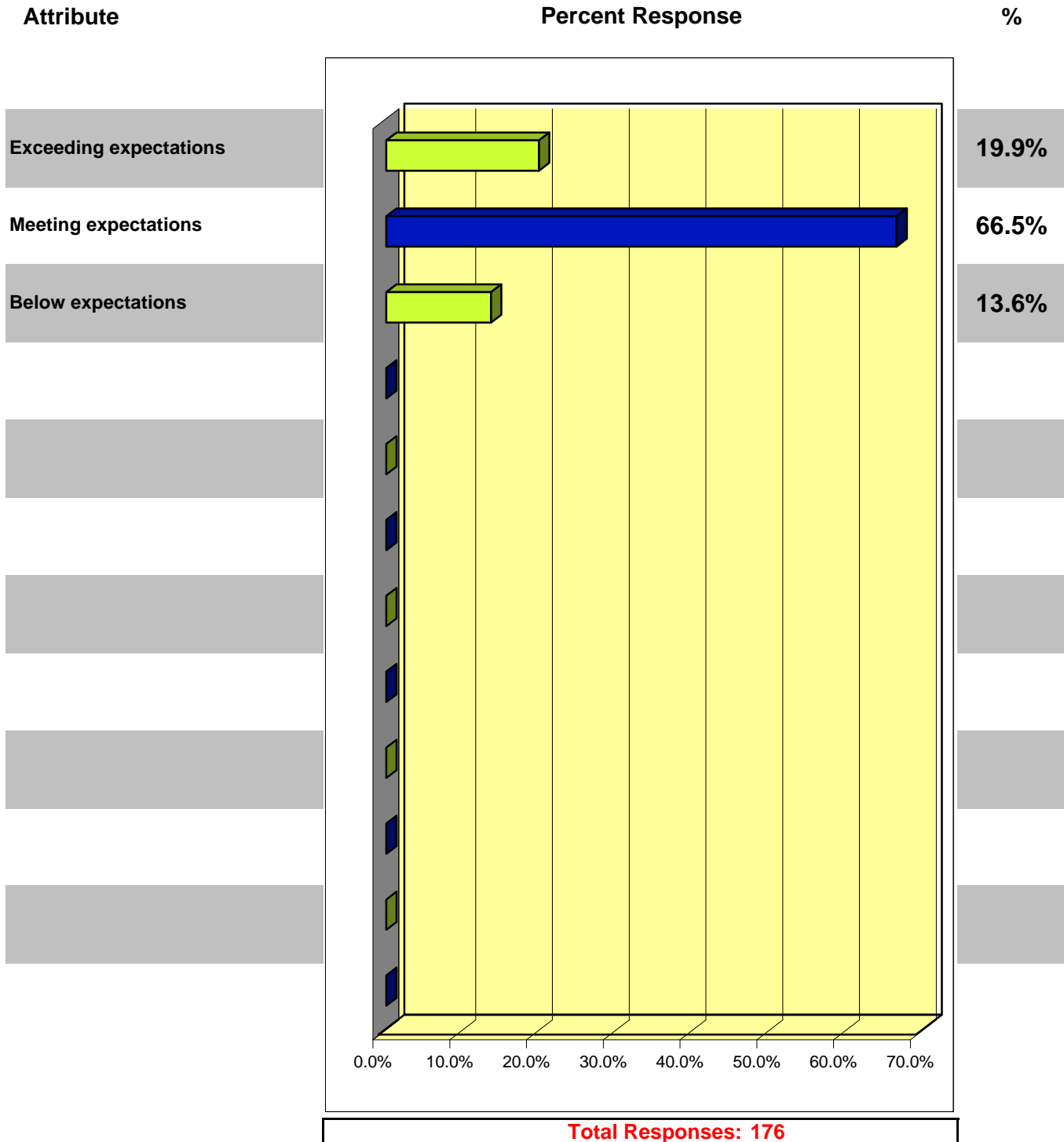
How much did your company spend to install, run and maintain open source systems, including Linux, in the last fiscal year?



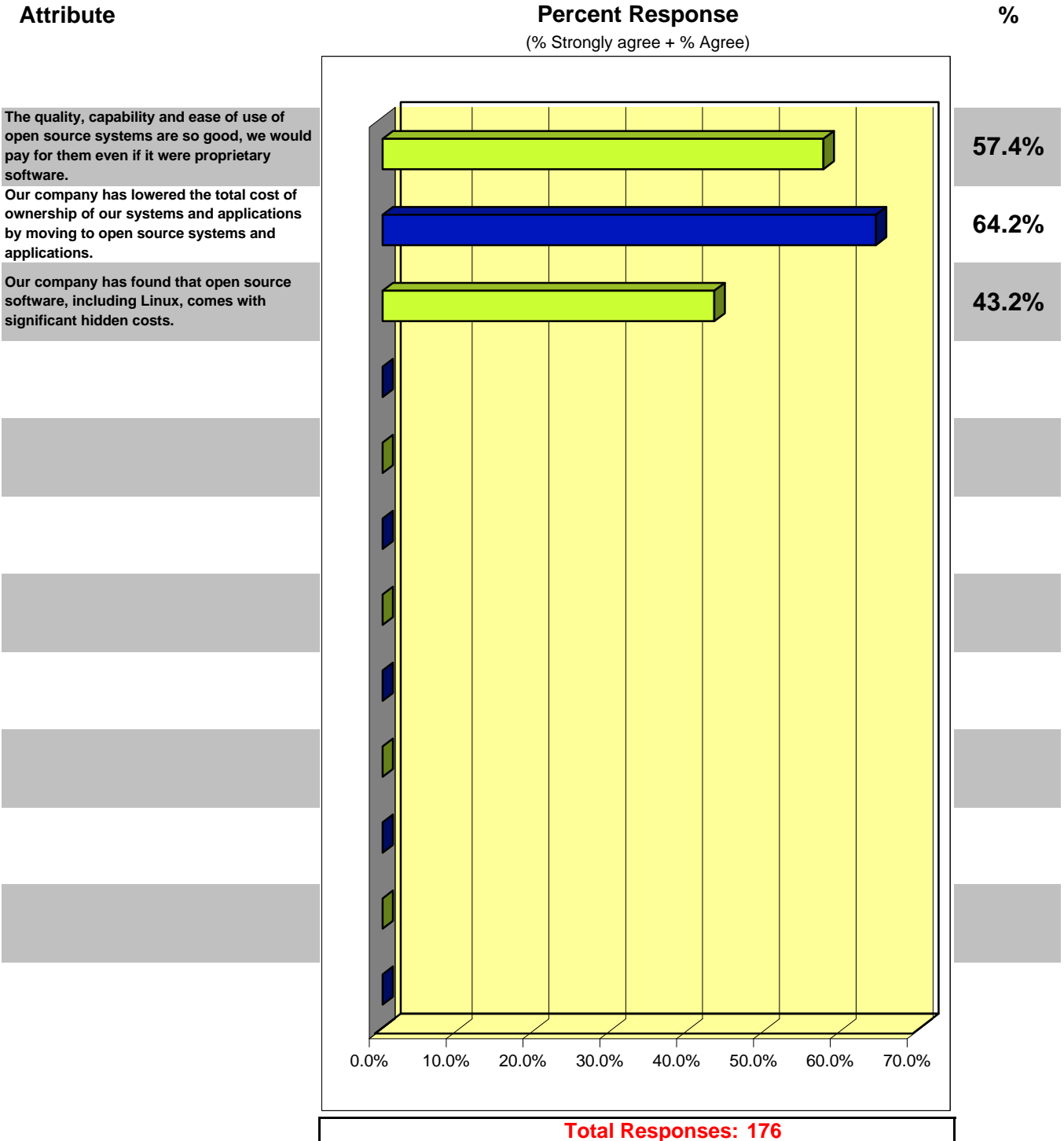
How much money is your company saving by using open source systems, including Linux?



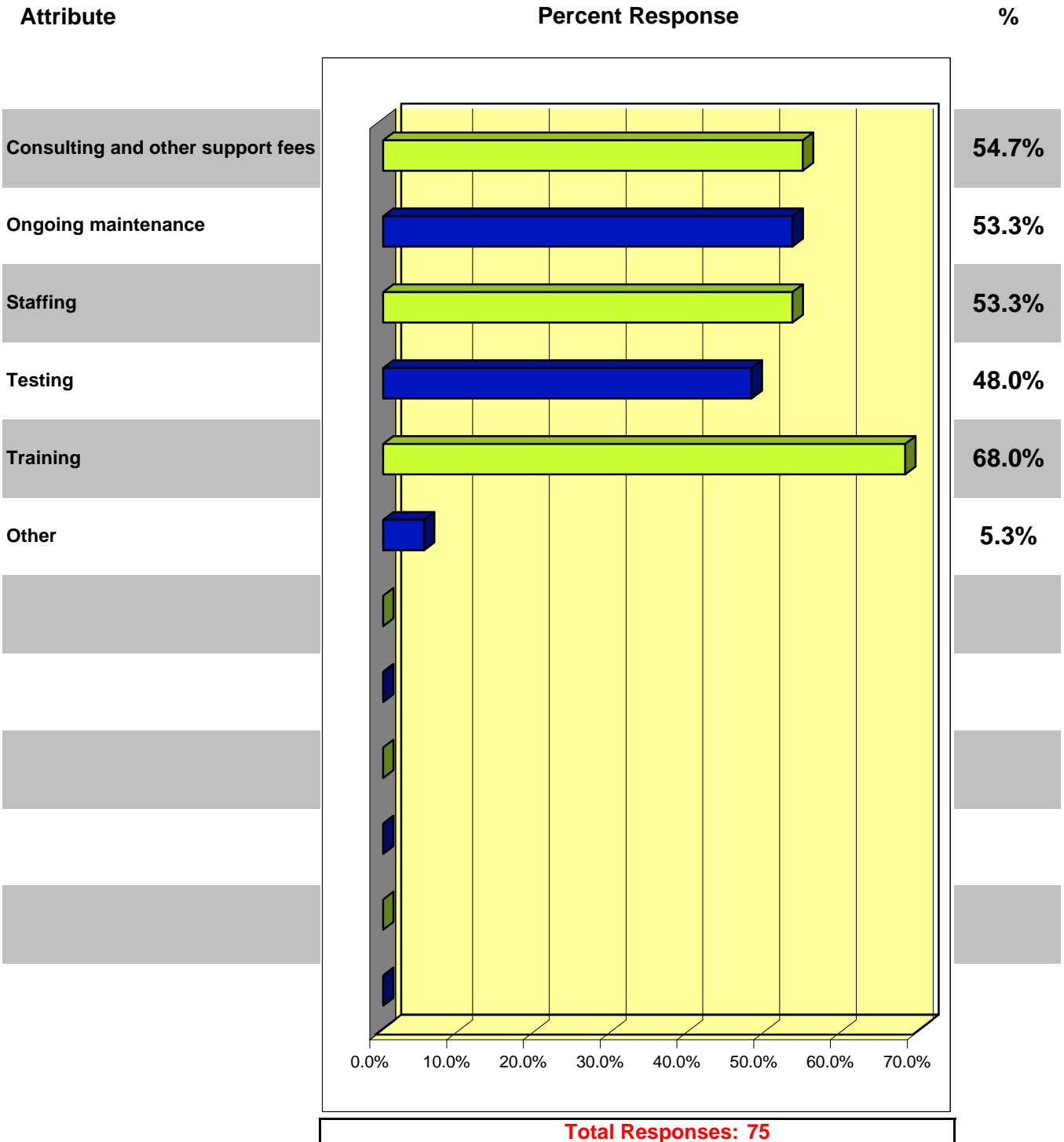
How well are open source systems, including Linux, fulfilling your company's expectations for cost savings?



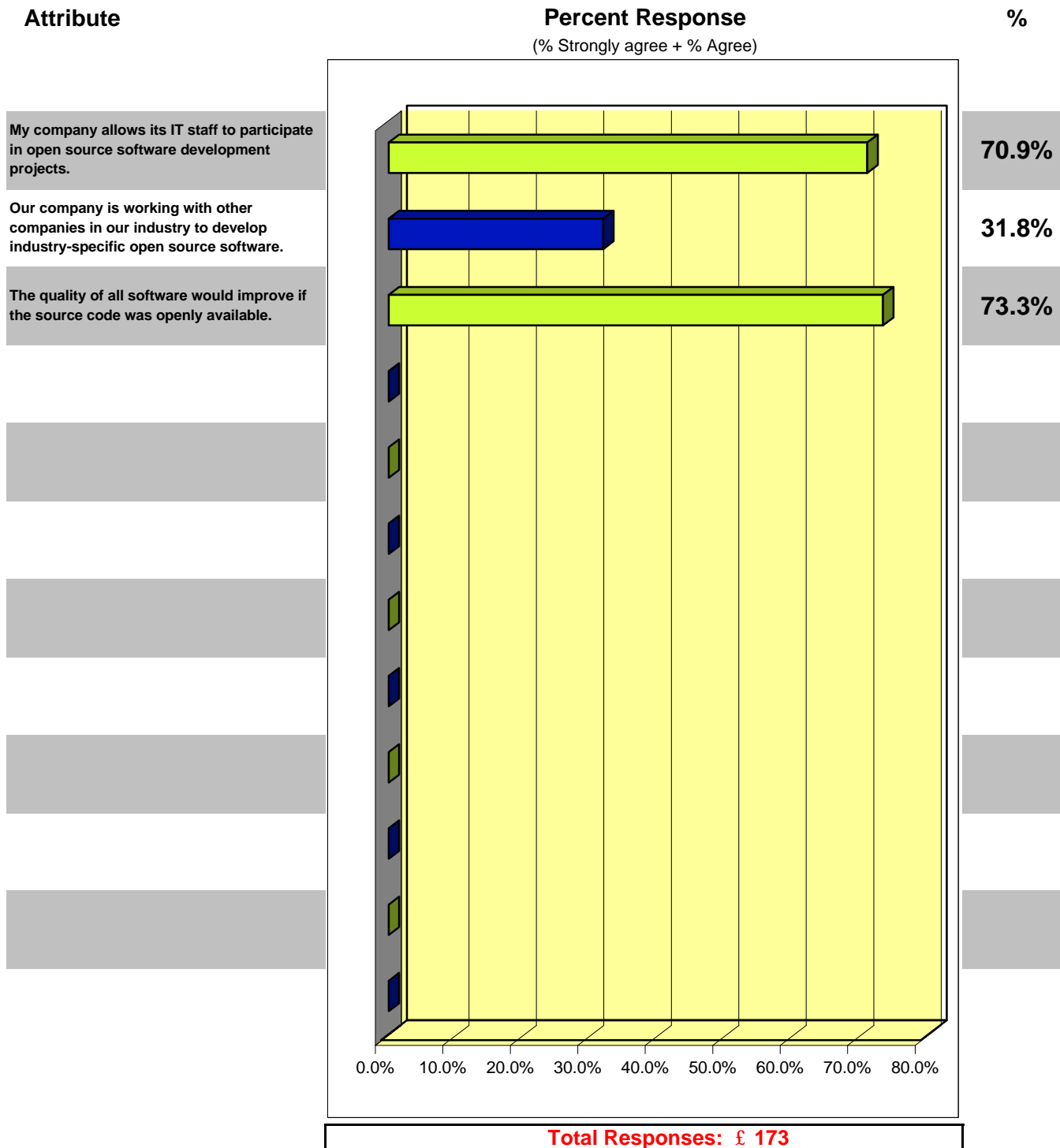
Please indicate the extent to which you agree with the following statements:



What unexpected hidden costs has your company uncovered after adopting open source software, including Linux? (Please select ALL that apply.)



Please indicate the extent to which you agree with the following statements:



Please indicate the extent to which you agree with the following statements:

